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A Fuzzy Trade-Off Ranking Method for Multi-Criteria Decision-Making

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Abstract: The aim of this paper is to present a trade-off ranking method in a fuzzy multi-criteria decision-making environment. The triangular fuzzy numbers are used to represent the imprecise numerical quantities in the criteria values of each alternative and the weight of each criterion. A fuzzy trade-off ranking method is developed to rank alternatives in the fuzzy multi-criteria decision-making problem with conflicting criteria. The trade-off ranking method tackles this type of multi-criteria problems by giving the least compromise solution as the best option. The proposed method for the fuzzy decision-making problems is compared against two other fuzzy decision-making approaches, fuzzy Technique for Order Preference by Similarity to the Ideal Solution (TOPSIS) and fuzzy VlseKriterijuska Optimizacija I Komoromisno Resenje (VIKOR), used for ranking alternatives.

Keywords: fuzzy trade-off; fuzzy TOPSIS; fuzzy VIKOR; ranking; multi-criteria decision-making; triangular fuzzy number; Pareto solution

1. Introduction

In a conflicting multi-criteria problem, there is no unique solution that could optimize all the criteria simultaneously. The conflicting multi-criteria problem gives a set of Pareto solutions. Each Pareto solution is defined as a trade-off solution between the conflicting criteria, where it is not possible to achieve the best score of a criterion without downgrading the score of some other criteria.

The multi-criteria decision-making (MCDM) analysis contains a number of decision-making steps including weighting of criteria and ranking of alternatives. The weighting of criteria can reflect the individual preferences of the Decision-Maker. The weighted sum of the objectives leads to an aggregate function to be optimized. Eckenrode [1] implemented this approach to optimize an air-defence system. The selection of the alternatives was based on the individual preferences of 24 experts who considered six criteria.

The Analytic Hierarchy Process (AHP) proposed by Saaty [2] also involves human judgement in evaluations. According to AHP, the MCDM problem is split into a hierarchy with the goal, decision criteria and alternatives. Then, it uses the expert judgement to be converted into a numerical evaluation. The AHP is widely used in the decision-making process (e.g., [3–7]). Zaidan et al. [8] integrated the AHP method with other MCDM techniques to select the right software for open-source electronic medical record. The Analytic Network Process (ANP) also proposed by Saaty [9] represents some modification of the AHP. The ANP interprets the AHP hierarchy as a network. In contrast to the AHP,

the decision criteria in the AHP are supposed to be independent from each another. This technique has been used in a number of publications (e.g., [10–13]).

The Multi-Attribute Utility Theory (MAUT) by Keeney and Raiffa [14] represents a classical approach in MCDM analysis. This is a structured methodology based on the utility axioms introduced by von Neumann and Morgenstern. In the algorithm, a utility value is assigned to each action whilst quantifying all individual preferences. Some examples of the use of MAUT in the decision-making can be found in [15]. In turn, the Elimination and Choice Expressing Reality (ELECTRE) by Roy is an outranking approach that is used to discard unacceptable alternatives. This approach was modified in PROMETHEE (Preference Ranking Organization Method for Enrichment Evaluations) by Brans and Vincke [16]. PROMETHEE exists in three versions: the PROMETHEE I (partial ranking), the PROMETHEE II (complete ranking) and the PROMETHEE-GAIA (geometrical analysis for interactive aid). Several authors applied the outranking techniques in MCDM problems (e.g., [17–19]).

The genetic algorithm (GA) has also been used for MCDM problems (e.g., [20–24]). It is widely used thanks to its universal nature. A problem with GA is that it generates a large number of solutions that are mostly redundant. Wang and Yang [25] used the particle swarm optimization (PSO) to determine a ranking for MCDM problems. Particle swarm is capable of improving the search ability of GA thanks to its better convergence to the Pareto frontier. However, as noted in [25], PSO requires significant computational time.

There is a number of techniques related to the ranking of available alternatives that are presented by the Pareto solutions. In all these techniques, the ranking is based on a metric introduced in the criteria space. The Technique for Order Preference by Similarity to the Ideal Solution (TOPSIS) was first proposed by Hwang and Yoon [26]. The original TOPSIS method presumed priori weights for criteria to be specified by the Decision-Maker. The TOPSIS approach is based on an individual evaluation score that depends on the distances from the alternative to the ideal and anti-ideal solutions. This type of evaluation is obviously the best for the non-conflicting multi-criteria problems, where the alternative that is the closest to the ideal solution is also the farthest from the anti-ideal solution. However, in a conflicting multi-criteria problem, such an assumption cannot always be realized. This drawback in TOPSIS is addressed in a few papers [27–29]. It was Kao [29] who practically suggested to measure the distance in L_1 norm instead of L_2 -norm implemented in the conventional TOPSIS method to overcome the inconsistency problem. TOPSIS has been widely used in MCDM due to its simplicity (e.g., [30–33]). The VlseKriterijuska Optimizacija I Komoromisno Resenje (VIKOR) algorithm proposed by Opricovic [27] is based on the compromise programming with weights to be prescribed to the performances by the Decision-Maker. Such weights are subjective and depend on how adequately such quantitative characteristics reflect the individual preferences of the Decision-Maker.

The real-life design is usually related to the inevitable uncertainties in the input data, parameters, etc. The uncertainty in the MCDM problem includes the imprecision of criteria values, vagueness in the importance of criteria (weights) and dealing with qualitative, linguistic or incomplete information.

The concept of fuzziness, first introduced by Zadeh [34], is proved to be an efficient tool to include the uncertainties in the MCDM problems. Numerous fuzzy MCDM methods have been developed, including [35–42]. They utilize the fuzzy numbers in the formulation of their fuzzy MCDM methods. There are two ways used in solving the fuzzy MCDM problems [43]. One way to solve the fuzzy MCDM problem is based on utilizing the fuzzy MCDM method [44,45]. Another way is reduced to the defuzzification of the fuzzy MCDM problem and solving it by a conventional MCDM method [46]. The defuzzification process converts the fuzzy numbers into crisp values. In both ways, the defuzzification process is essential, since the MCDM solution must provide a crisp result.

Many defuzzification methods can be used including the center of sum and the center of gravity [47,48]. The fuzzy methodology was extended to the TOPSIS method [30,49–51] and VIKOR algorithm [52,53]. Several researchers used the fuzzy TOPSIS method for different applications including the selection problem [37,54–56] and the performance evaluation [40,57–60]. Wang et al. [28] proposed merging the fuzzy TOPSIS and the fuzzy AHP to surpass the problem. A few authors also explored the VIKOR algorithm to solve the fuzzy MCDM problem [61,62]. The trade-off ranking method [63] suggested by Jaini and Utyuzhnikov selects the least compromise solution as the best option. In contrast to the TOPSIS and VIKOR methodologies, the trade-off ranking method is based on the overall evaluation score of an alternative with respect to all other alternatives by taking into account the position of each Pareto solution in the criteria space. This strategy is nonlocal and essentially different from the VIKOR and TOPSIS methodologies.

The current paper is focused on the ranking of alternatives in the MCDM problems with conflicting criteria. The trade-off ranking method has been modified for a conflicting fuzzy environment. The approach is compared against the fuzzy TOPSIS and VIKOR methodologies. The paper is organized as follows. The next section briefly describes the fuzzy MCDM problem and its ranking application, the arithmetics of fuzzy numbers used throughout the paper, as well as the fuzzy VIKOR and TOPSIS methods. The background of the proposed fuzzy trade-off ranking method and its algorithms are discussed in Section 3. The approach is realized in both the fuzzy and defuzzification ways. In Section 4, a numerical example is presented to illustrate the application of the paper are discussed in Section 5.

2. Ranking Alternatives in Fuzzy Multi-Criteria Decision-Making

2.1. Fuzzy Multi-Criteria Decision-Making

			Criterion		
Alternative	<i>Y</i> ₁	Y_2	Y ₃		Y_n
A_1	Y ₁₁	Y_{12}	Y_{13}		Y_{1n}
A_1 A_2	Y ₂₁	Y ₂₂	Y ₂₃		Y_{2n}
A_3	Y ₃₁	Y ₁₂ Y ₂₂ Y ₃₂	Y ₃₃		Y _{3n}
:	÷	÷	:	÷	÷
A_{a}	Y_{a1}	Y_{q2}	Y_{q3}		Y_{qn}

A conventional MCDM problem can be expressed in a matrix form as

where the performance of criterion j in alternative i is represented by Y_{ij} and the weight of each criterion is denoted by w_j , for i = 1, ..., q, j = 1, ..., n. Here, n is the number of criteria, and q is the number of alternatives.

 $W = [w_1, w_2, \ldots, w_n],$

Traditionally, the MCDM solutions assume all Y_{ij} and w_j values are crisp numbers. In reality, the values can be crisp, fuzzy or linguistic. For example, two candidates are considered for an engineer position. The criteria considered are creativity (Y_1), communication skill (Y_2) and years of experience (Y_3). The rating for the first two criteria, Y_1 and Y_2 , are represented by linguistic terms such as "very good", "average", "poor", and so on. The rating for criteria Y_3 can be some integer numbers. Furthermore, for group decision-making that has *K* number of Decision-Makers (DMs), the preferences

towards each criterion may be different for every DMs. In turn, each DM has his/her own uncertainty on the importance of each criterion. Thus, this MCDM problem contains the mixture of fuzzy, linguistic and crisp data set.

To tackle such a problem, the weights of the criteria, \tilde{w}_{j} , j = 1, ..., n, and the performance of the alternative, \tilde{Y}_{ij} , i = 1, ..., q, j = 1, ..., n, for the fuzzy MCDM problems are considered as linguistic variables, expressed in positive triangular fuzzy numbers, shown in Tables 1 and 2 [30]. In turn, the membership function of linguistic variables in the alternative performance is presented in Figure 1.

Table 1. Fuzzy numbers for the importance weight of each criterion.

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Meaning of Linguistic Scale	Numerical Scale
Very low (VL)	(0, 0, 0.1)
Low (L)	(0, 0.1, 0.3)
Medium low (ML)	(0.1, 0.3, 0.5)
Medium (M)	(0.3, 0.5, 0.7)
Medium high (MH)	(0.5, 0.7, 0.9)
High (H)	(0.7, 0.9, 1.0)
Very high (VH)	(0.9, 1.0, 1.0)

Table 2. Linguistic variables for the alternative performance.

Meaning of Linguistic Scale	Numerical Scale
Very poor (VP)	(0, 0, 1)
Poor (P)	(0, 1, 3)
Medium poor (MP)	(1, 3, 5)
Fair (F)	(3, 5, 7)
Medium good (MG)	(5, 7, 9)
Good (G)	(7, 9, 10)
Very good (VG)	(9, 10, 10)

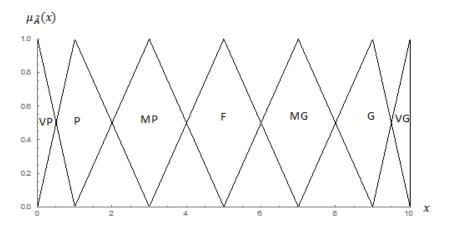


Figure 1. Membership functions of the linguistic variables.

Figure 1 shows the membership functions for the data stated in Table 1. As can be seen from Figure 1, the intervals to represent the linguistic variables are chosen in order to have a uniform representation from 0 to 10 in the triangular fuzzy numbers. The intervals are not unique and can have other representations [28,30,64–66].

A 1/ /·	ĩ	$\tilde{\mathbf{v}}$	Criterion $\widetilde{\mathcal{X}}$		$\tilde{\mathbf{v}}$
Alternative	\widetilde{Y}_1	\widetilde{Y}_2	\widetilde{Y}_3	•••	Ŷn
~	~	~	~		~
\widetilde{A}_1	\widetilde{Y}_{11}	\widetilde{Y}_{12}	\widetilde{Y}_{13}	•••	\widetilde{Y}_{1n}
\widetilde{A}_2	\widetilde{Y}_{21}	\widetilde{Y}_{22}	\widetilde{Y}_{23}		\widetilde{Y}_{2n} '
\widetilde{A}_3	\widetilde{Y}_{31}	\widetilde{Y}_{32}	\widetilde{Y}_{33}		\widetilde{Y}_{3n}
:	÷	÷	:	÷	÷
\widetilde{A}_q	\widetilde{Y}_{q1}	\widetilde{Y}_{q2}	\widetilde{Y}_{q3}		\widetilde{Y}_{qn}
I	$\widetilde{W} = [$	$\widetilde{w}_1, \widetilde{w}_2$	$[2,\ldots,\widetilde{w}_n],$		

Thus, a fuzzy MCDM problem can be expressed in a matrix form as

where the performance of criterion *j* in alternative *i* is now evaluated by the triangular fuzzy number $\widetilde{Y}_{ij} = (a_{ij}, b_{ij}, c_{ij})$ and the weight of each criterion is represented by the triangular fuzzy number $\widetilde{w}_j = (w_{j1}, w_{j2}, w_{j3})$ for i = 1, ..., q, j = 1, ..., n. Again, *n* is the number of criteria, and *q* is the number of alternatives.

For group decision-making, consider a decision group that has a *K* number of DMs. Each DM is required to rate the performance of the alternatives and the weights of the criteria using the linguistic variables as in Tables 1 and 2. The final values for the alternative performance with respect to each criterion and the weight of each criterion are considered as the average values from the rating scores, given by the formula:

$$\widetilde{Y}_{ij} = \frac{1}{K} \left[\widetilde{Y}_{ij}^1 \oplus \widetilde{Y}_{ij}^2 \oplus \dots \oplus \widetilde{Y}_{ij}^K \right], \tag{1}$$

$$\widetilde{w}_j = \frac{1}{K} \left[\widetilde{w}_j^1 \oplus \widetilde{w}_j^2 \oplus \dots \oplus \widetilde{w}_j^K \right].$$
(2)

Here, \tilde{Y}_{ij}^{K} and \tilde{w}_{j}^{K} are the fuzzy performances of the alternatives and the fuzzy weight of each criterion, evaluated by the *K*-th decision maker [30]. The operator \oplus , an addition of fuzzy numbers, is described further in the next section.

2.2. Arithmetic Operations on Triangular Fuzzy Numbers

In this section, several basic definitions and notations of fuzzy sets are briefly introduced. These definitions and notations are used throughout the paper for each fuzzy MCDM method.

Figure 2 shows a triangular fuzzy number $\hat{f} = (a, b, c)$, where a, b, c are real numbers. The interval [a, c] reflects the fuzziness of the evaluation data b, where a closer interval means a lower degree of fuzziness. The membership function $\mu_{\tilde{f}}(x)$ is defined as:

$$\mu_{\widetilde{f}}(x) = \begin{cases} \frac{x-a}{b-a}, & a \le x \le b, \\ \frac{c-x}{c-b}, & b \le x \le c, \\ 0, & otherwise. \end{cases}$$

Given a real number *r*, some arithmetic operations on the fuzzy numbers are defined as follows:

Addition:
$$\sum_{l=1}^{m} \oplus \tilde{f}_{l} = \left(\sum_{l=1}^{m} a_{l}, \sum_{l=1}^{m} b_{l}, \sum_{l=1}^{m} c_{l}\right),$$
(3)Scalar addition: $\tilde{f} \oplus r = (a + r, b + r, c + r),$ (4)Subtraction: $\tilde{f}_{1} \oplus \tilde{f}_{2} = (a_{1} - c_{2}, b_{1} - b_{2}, c_{1} - a_{2}),$ (5)Multiplication: $\tilde{f}_{1} \otimes \tilde{f}_{2} = (a_{1} \times a_{2}, b_{1} \times b_{2}, c_{1} \times c_{2}),$ (6)Scalar multiplication: $r \times \tilde{f} = (r \times a, r \times b, r \times c),$ (7)Scalar division: $\tilde{f}/r = (a/r, b/r, c/r), r > 0,$ (8)Operator MAX:MAX $\tilde{f}_{l} = (\max_{l} a_{l}, \max_{l} b_{l}, \max_{l} c_{l}),$ (9)Operator MIN: $\min_{l} \tilde{f}_{l} = (\min_{l} a_{l}, \min_{l} b_{l}, \min_{l} c_{l}),$ (10)Distance: $d(\tilde{f}_{1}, \tilde{f}_{2}) = \sqrt{\frac{1}{3}[(a_{1} - a_{2})^{2} + (b_{1} - b_{2})^{2} + (c_{1} - c_{2})^{2}]},$ (11)Defuzzification: $\operatorname{Crisp}(\tilde{f}) = \frac{a + 2b + c}{4}.$ (12)

The distance between two triangular fuzzy numbers, Equation (11), is also known as a vertex method [30]. In turn, the defuzzification, Equation (12), is known as the second weighted average formula [53]. As mentioned in Section 1, the defuzzification process turns the triangular fuzzy numbers into a crisp value. Such a process is the simplest way of tackling the fuzzy MCDM problem.

The definitions and properties of the above operations, Equations (3)–(12), are discussed further in several papers (see [30,53,67–69]).

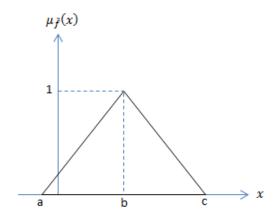


Figure 2. Triangular fuzzy number $\tilde{f} = (a, b, c)$.

2.3. The Fuzzy TOPSIS Method

TOPSIS is based on the concept of having an alternative with the closest to the ideal solution and the farthest from the anti-ideal solution as the best option. The ideal and the anti-ideal solutions are considered as the artificial solutions.

The first step in the TOPSIS method is to normalize the decision matrix. To avoid the complicated normalization formula used in the classical TOPSIS, the linear normalization is used in the fuzzy TOPSIS [30]. Therefore, the normalized fuzzy decision matrix \tilde{R} is given by equation:

$$\widetilde{R} = [\widetilde{r}_{ij}]_{q \times n}, i = 1, \dots, q, j = 1, \dots, n,$$

where

$$\widetilde{r}_{ij} = \left(\frac{a_{ij}}{c_j^+}, \frac{b_{ij}}{c_j^+}, \frac{c_{ij}}{c_j^+}\right)$$
 and $c_j^+ = \max_i c_{ij}$ for benefit criteria,

and

$$\widetilde{r}_{ij} = \left(\frac{a_j^-}{c_{ij}}, \frac{a_j^-}{b_{ij}}, \frac{a_j^-}{a_{ij}}\right)$$
 and $a_j^- = \min_i a_{ij}$. for cost criteria.

Next, the weighted normalized fuzzy decision matrix \tilde{V} is obtained by multiplying the weights \tilde{w}_j with \tilde{r}_{ij} as:

$$V = [\tilde{v}_{ij}]_{q \times n}$$

= $[\tilde{r}_{ij} \otimes \tilde{w}_j]_{q \times n}, i = 1, \dots, q, j = 1, \dots, n.$

Equation (6) is used for the multiplication of two fuzzy numbers. The Fuzzy Positive Ideal Solution (FPIS), I^+ and the Fuzzy Negative Ideal Solution (FNIS), I^- are then defined as follows:

$$I^{+} = (\widetilde{v}_{1}^{+}, \widetilde{v}_{2}^{+}, \dots, \widetilde{v}_{n}^{+}),$$

$$I^{-} = (\widetilde{v}_{1}^{-}, \widetilde{v}_{2}^{-}, \dots, \widetilde{v}_{n}^{-}),$$

where $\tilde{v}_{j}^{+} = (1, 1, 1)$ and $\tilde{v}_{j}^{-} = (0, 0, 0)$ [30].

The distance for each weighted alternative to the FPIS and FNIS is computed using formulas:

$$d_i^+ = \sum_{j=1}^n d(\widetilde{v}_{ij}, \widetilde{v}_j^+),$$

$$d_i^- = \sum_{j=1}^n d(\widetilde{v}_{ij}, \widetilde{v}_j^-), \quad i = 1, \dots, q,$$

where $d(\cdot, \cdot)$ is the distance between two fuzzy numbers (11).

Finally, the closeness coefficient is calculated, in order to determine the ranking order of all alternatives, as follows:

$$CC_i = \frac{d_i^-}{d_i^+ + d_i^-}, \ i = 1, \dots, q.$$

The alternative with the highest closeness coefficient represents the best solution.

2.4. The Fuzzy VIKOR Method

Next, consider the basic formulation of the fuzzy VIKOR method. Assume the alternatives and the weights are evaluated by the triangular fuzzy numbers $\tilde{Y}_{ij} = (a_{ij}, b_{ij}, c_{ij})$ and $\tilde{w}_j = (w_{j1}, w_{j2}, w_{j3})$, respectively, for i = 1, ..., q, j = 1, ..., n. The ranking algorithm for fuzzy VIKOR involves the following steps [53]:

- 1. Determination of the ideal $\tilde{Y}_j^+ = (a_j^+, b_j^+, c_j^+)$ and the anti-ideal $\tilde{Y}_j^- = (a_j^-, b_j^-, c_j^-)$ for j = 1, ..., n, where
 - (a) $\widetilde{Y}_{j}^{+} = \underset{i}{\text{MAX}} \widetilde{Y}_{ij} \text{ and } \widetilde{Y}_{j}^{-} = \underset{i}{\text{MIN}} \widetilde{Y}_{ij}$, if the *j*-th criteria represents the benefit,
 - (b) $\widetilde{Y}_{j}^{+} = \underset{i}{\operatorname{Min}} \widetilde{Y}_{ij}$ and $\widetilde{Y}_{j}^{-} = \underset{i}{\operatorname{MAX}} \widetilde{Y}_{ij}$, if the *j*-th criteria represents the cost.

The MAX and MIN are fuzzy operators as in Formulae (9) and (10), respectively.

Compute $\widetilde{S}_i = (S_i^a, S_i^b, S_i^c)$ and $\widetilde{R}_i = (R_i^a, R_i^b, R_i^c)$, i = 1, ..., q by the equations 2.

$$\widetilde{S}_{i} = \sum_{j=1}^{n} \oplus (\widetilde{w}_{j} \otimes \widetilde{d}_{ij}),$$
$$\widetilde{R}_{i} = \underset{i}{\operatorname{MAX}} (\widetilde{w}_{j} \otimes \widetilde{d}_{ij}), \ j = 1, \dots, n,$$

with

- (a) d̃_{ij} = (Ỹ⁺_j ⊖ Ỹ_{ij})/(c⁺_j a⁻_j), if the *j*-th criteria represents the benefit,
 (b) d̃_{ij} = (Ỹ⁺_j ⊖ Ỹ_{ij})/(c⁻_j a⁺_j), if the *j*-th criteria represents the cost,

where \tilde{d}_{ii} is a normalized fuzzy difference, \tilde{S} is a fuzzy weighted sum as in Equation (3) and \tilde{R} is a fuzzy operator MAX (9).

3. Compute $\widetilde{Q}_i = (Q_i^a, Q_i^b, Q_i^c), i = 1, ..., q$, by the equation

$$\widetilde{Q}_i = v(\widetilde{S}_i \ominus \widetilde{S}^+) / (S^{-c} - S^{+a}) \oplus (1 - v)(\widetilde{R}_i \ominus \widetilde{R}^+) / (R^{-c} - R^{+a}),$$

where $\widetilde{S}^+ = \underset{i}{\text{MIN}} \widetilde{S}_i$, $S^{-c} = \underset{i}{\text{max}} S_i^c$, $\widetilde{R}^+ = \underset{i}{\text{MIN}} \widetilde{R}_i$, $R^{-c} = \underset{i}{\text{max}} R_i^c$ and v is the weight of the maximum group utility, whereas 1 - v is the weight of individual regret. Normally, v = 0.5 [27]. For the fuzzy MCDM problem, *v* is modified as v = (n + 1)/2n [53].

"Core" ranking. 4.

> Rank the alternatives by sorting the values of Q_i^b , i = 1, ..., q. A lower value implies a higher ranking. The obtained ranking is denoted by $\{Rank\}_{O^b}$.

5. Fuzzy ranking.

The *i*-th ranking position in $\{Rank\}_{Q^b}$ is confirmed if $\underset{k \in \ell}{\text{MIN}} \widetilde{Q}^{(k)} = \widetilde{Q}^{(i)}$, where $\ell = \{i, i+1, ..., q\}$ and $\widetilde{Q}^{(k)}$ is the fuzzy numbers for alternative $A^{(k)}$ at the *k*-th position in $\{Rank\}_{Q^b}$. Confirmed ordering represents fuzzy ranking $\{Rank\}_{\widetilde{O}}$.

- Defuzzification of \widetilde{S}_i , \widetilde{R}_i , \widetilde{Q}_i , i = 1, ..., q to convert the fuzzy numbers into crisp value using 6. Equation (12).
- 7. Defuzzification ranking.

Rank the alternatives by sorting the crisp values of S, R and Q in Step 6. A lower value implies a higher ranking. The results of the ranking lists are denoted by $\{Rank\}_{S}$, $\{Rank\}_{R}$ and $\{Rank\}_O$, respectively.

- The best solution $(A^{(1)})$ ranked in $\{Rank\}_O$ is regarded as the best compromise solution if the 8. following two conditions are satisfied:
 - **C1.** Suppose $A^{(1)}$ is the first rank alternative and $A^{(2)}$ is the second rank in $\{Rank\}_O$, (a) $Adv \ge DQ$, where DQ = 1/(q-1) and $Adv = (Q(A^{(2)}) - Q(A^{(1)}))/(Q(A^{(q)}) - Q(A^{(1)}))$.
 - **C2.** The alternative $A^{(1)}$ is also the best solution ranked by *S* and/or *R*. (b)

If one of the conditions is not satisfied, a set of compromise solutions is then proposed compromising the following:

- Alternatives $A^{(1)}$ and $A^{(2)}$ if only condition **C2** is not satisfied; or (a)
- Alternatives $A^{(1)}, A^{(2)}, \ldots, A^{(M)}$ if condition **C1** is not satisfied; $A^{(M)}$ is determined by (b) the relation $Q(A^{(M)}) - Q(A^{(1)}) < DQ$ for maximum *M*.

Further reading on the theoretical definitions of *S* and *R* values can be made by referring to Opricovic and Tzeng [27].

3. Trade-Off Ranking Method

As mentioned in the Introduction, the trade-off ranking method is developed to solve the MCDM problem with conflicting criteria. Such a problem gives a set of Pareto solutions. Eventually, the DM has to choose only one solution out of many. Therefore, an evenly distributed Pareto set is important in the trade-off ranking method. The evenness property gives a sufficient set of solutions that represents the whole Pareto solutions for the DM to make a decision in a limited time. Such a Pareto set can be obtained, in particular, by the Directed Search Domain (DSD) algorithm [70].

In a fuzzy MCDM problem, the simplest way of solving the problem is by defuzzification, in which the fuzziness is dissolved at an early stage of the decision-making process. The defuzzification process turns the fuzzy numbers into a crisp value.

Thus, the first task in solving the fuzzy MCDM problem is to defuzzify the alternative performance $\tilde{Y}_{ij} = (a_{ij}, b_{ij}, c_{ij}), i = 1, ..., q, j = 1, ..., n$ and the weight of each criterion $\tilde{w}_j = (w_{j1}, w_{j2}, w_{j3}), j = 1, ..., n$ using Equation (12). Each defuzzification is then denoted as Y_{ij} and w_j , respectively.

After the defuzzification process, the ranking of the alternatives is then calculated using a conventional trade-off ranking method described below.

3.1. Trade-Off Ranking Method with Defuzzification

The trade-off ranking method is utilised to give a solution with the least compromise as the best option. To measure the value of compromise, the distance formula is used to calculate the trade-off between the alternatives.

First, the algorithm starts with the normalization of Y_{ij} and w_j , respectively, by the formula:

$$f_{ij} = \frac{Y_{ij} - \min_{j} Y_{ij}}{\max_{j} Y_{ij} - \min_{j} Y_{ij}}, i = 1, \dots, q, j = 1, \dots, n,$$

$$w'_{j} = \frac{w_{j}}{\sum_{i=1}^{n} w_{i}}, j = 1, \dots, n.$$
 (13)

The normalization guarantees that the range of normalized triangular fuzzy numbers belongs to [0,1] and eliminates the units of criteria functions.

It is to be noted that the triangular fuzzy numbers are considered for the sake of simplicity because of the lack of information on the uncertainties. However, the technique can be extended to more sophisticated approximations straightforward.

Next, the extreme solutions, A_k^* , k = 1, ..., n, are determined. The extreme solutions are the solutions with the best value in at least one criterion. Thus, a *k*-th extreme solution is the alternative with the optimal *j*-th criterion such as:

$$A_k^* = \{\min_{1 \le i \le q} f_{ij}\}, \ j = 1, \dots, n \text{ for the cost criteria, or}$$
$$A_k^* = \{\max_{1 \le i \le q} f_{ij}\}, \ j = 1, \dots, n \text{ for the benefit criteria.}$$
(14)

The benefit criteria are the criteria to be maximized such as profit, while the cost criteria are the ones to be minimized such as price.

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The trade-off ranking method has two levels of selection. The first level is the trade-off between each alternative and the extreme solutions. Before we determine the first level of the selection, the distance between an alternative α and an extreme solution is calculated. Such a distance, denoted as $d_{TOR1}(A_k^*, A_{\alpha})$, is calculated using the L_2 -metric distance:

$$d_{TOR1}(A_k^*, A_{\alpha}) = \left[\sum_{j=1}^n (f_{kj}, f_{\alpha j})^2\right]^{1/2}, \ \alpha = 1, \dots, q, \ k = 1, \dots, n.$$
(15)

Then, the first level of trade-off is calculated using equation

$$DT1_{A_{\alpha}} = \sum_{j=1}^{n} [w'_{j} \times d_{TOR1}(A_{k}^{*}, A_{\alpha})], \ \alpha = 1, \dots, q, \ k = 1, \dots, n.$$
(16)

The ranking is determined by the value of *DT*1, where the least value holds the highest ranking.

The extreme solutions are chosen to be the reference point since they are the optimal solutions for each single-criterion problem. An alternative with the least DT1 has the least trade-off with the extreme solutions. In a conflicting multi-criteria problem, it is not possible to have a solution that simultaneously satisfies all criteria. Therefore, having the alternative that is the closest to the optimal value of most criteria, if not all, is considered to be a relevant compromise solution. In the case of the same value of DT1, the second level of selection is considered that takes into account a compromise with the other alternatives.

The distance between the alternatives is calculated using equation:

$$d_{TOR2}(A_{\alpha}, A_{\beta}) = \left[\sum_{j=1}^{n} (P_{\alpha j} - P_{\beta j})^2\right]^{1/2}, \ \alpha, \beta = 1, \dots, q,$$

where $P_{ij} = w'_j \times f_{ij}$, i = 1, ..., q, j = 1, ..., n, known as the weighted performance of alternative *i* in criterion *j*.

The second level of trade-off is then calculated using equation:

$$DT2_{A_{\alpha}} = \sum_{i=1}^{q} [d_{TOR2}(A_{\alpha}, A_i)], \ \alpha = 1, \dots, q.$$

The least value of DT2 denotes the least value of compromise in terms of the alternative differences. Therefore, an alternative with the lowest value of DT2 is defined as the best trade-off solution among the alternatives with the same value of DT1.

To illustrate the application of the trade-off ranking method, consider an example of buying a share investment with two conflicting criteria, low risk and high return. Note that, in a conflicting multi-criteria problem, it is impossible to optimize both criteria simultaneously. However, there are usually two extreme opportunities: (i) low risk with a low return; and (ii) high risk with a high return. These two extreme opportunities are known as the extreme solutions. With these two options, the solution would depend on the DM preferences, either towards a low risk or a high return per investment. Suppose there are other options between the two extreme solutions. Conveniently, the DM usually prefers a trade-off between the two criteria. In this example, if the DM preferences towards both criteria are equal, the trade-off ranking method is able to give the best compromise solution as the best choice.

The concepts of distance measure in TOPSIS and the trade-off ranking method are illustrated in Figure 3.

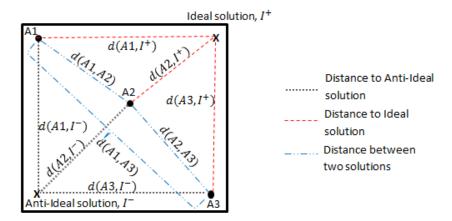


Figure 3. Distance measurement in TOPSIS and trade-off ranking.

Figure 3 shows the difference in the distance measure between TOPSIS and the trade-off ranking method in evaluating three Pareto alternatives A1, A2, and A3. TOPSIS uses the distance between an alternative to the ideal/anti-ideal solutions as a ranking measure, which are denoted in Figure 3 as $d(Ai, I^+)$ and $d(Ai, I^-)$, respectively, for i = 1, 2, 3. In turn, the trade-off ranking method uses the distance between an alternative to the extreme solutions or other alternatives to determine the ranking. In Figure 3, such distances are marked as d(A1, A2), d(A2, A3) and d(A1, A3). The ranking determination in the trade-off ranking method depends on the sum of the distances between those alternatives. The example in Figure 3 also shows that alternative A2, which is the closest to the ideal solution, is also the closest to the anti-ideal solution compared to alternatives A1 and A3. In this case, the property of the TOPSIS method to have the best solution as the closest to the ideal solution and the farthest to the anti-ideal solution is violated.

3.2. Fuzzy Trade-Off Ranking Method

Another way to solve the fuzzy MCDM problem is using the fuzzy MCDM method. In this approach, the fuzzy numbers are processed until the end of the algorithms. As such, the fuzzy information is preserved and the final solution is more accurate. In a fuzzy MCDM method, the distance formula between fuzzy numbers (11) is used for the ranking determination. An algorithm for the fuzzy trade-off ranking (FTOR) method is presented in the following steps:

1. Normalization of the performance of criterion *j* in alternative *i*, $\widetilde{Y}_{ij} = (a_{ij}, b_{ij}, c_{ij})$, by equation:

$$\widetilde{f}_{ij} = \frac{\widetilde{Y}_{ij} \ominus \widetilde{a}}{\max_{i} c_{ij} - \min_{i} a_{ij}}, i = 1, \dots, q, j = 1, \dots, n,$$

where $\tilde{a} = (\min_{j} a_{ij}, \min_{j} a_{ij}, \min_{j} a_{ij}), i = 1, ..., q, j = 1, ..., n$. The operator \ominus is the subtraction of the fuzzy numbers such as Equation (5). The result of the normalized performance \tilde{f}_{ij} is denoted as a triangular fuzzy number $\tilde{f}_{ij} = (f_{ij1}, f_{ij2}, f_{ij3})$.

2. Determination of the extreme solutions, \tilde{A}_k^* , k = 1, ..., n, by formula:

$$\widetilde{A}_k^* = \{\min_{1 \le i \le q} f_{ij1}\}, j = 1, ..., n, \text{ for the cost criteria, or}$$

 $\widetilde{A}_k^* = \{\max_{1 \le i \le q} f_{ij3}\}, j = 1, ..., n, \text{ for the benefit criteria.}$

3. Calculation of the distance of an alternative α to an extreme solution \widetilde{A}_{k}^{*} , denoted as $d_{FTOR1}(\widetilde{A}_{k}^{*}, \widetilde{A}_{\alpha})$, using equation:

$$d_{FTOR1}(\widetilde{A}_k^*, \widetilde{A}_\alpha) = \sum_{j=1}^n [d(\widetilde{f}_{kj}, \widetilde{f}_{\alpha j})], \ \alpha = 1, \dots, q, \ k = 1, \dots, n.$$
(17)

The distance between two fuzzy numbers, $d(\cdot, \cdot)$, is calculated using Equation (11).

4. Calculation of the first level of fuzzy trade-off, which is the trade-off between an alternative with all the extreme solutions, is given by formula:

$$DFT1_{\widetilde{A}_{\alpha}} = \sum_{j=1}^{n} [w'_{j} \times d_{FTOR1}(\widetilde{A}_{k}^{*}, \widetilde{A}_{\alpha})], \alpha = 1, \dots, q, \ k = 1, \dots, n,$$
(18)

where

$$w'_{j} = \frac{w_{j}}{\sum_{j=1}^{n} w_{j}}, \ j = 1, \dots, n,$$
$$w_{j} = \operatorname{Crisp}(\widetilde{w}_{j}), j = 1, \dots, n.$$

Here, w_j is defuzzified using Equation (12). In turn, \tilde{w}_j is the weight of each criterion in the fuzzy MCDM problem, presented by a triangular fuzzy number $\tilde{w}_j = (w_{j1}, w_{j2}, w_{j3}), j = 1, ..., n$. Similarly to *DT*1, the alternative with the least *DFT*1 is regarded as the best option. Again, in the case of the same *DFT*1 value, the fuzzy trade-off ranking formulation is imposed further, as shown in Step 5 onwards.

5. Calculation of the distance of an alternative to the other alternatives is determined by the formula:

$$d_{FTOR2}(\widetilde{A}_{\alpha},\widetilde{A}_{\beta})=\sum_{j=1}^{n}\left[d(\widetilde{P}_{\alpha j},\widetilde{P}_{\beta j})\right], \ \alpha,\beta=1,\ldots,q, \ \alpha\neq\beta,$$

where $\tilde{P}_{ij} = \tilde{w}_j \otimes \tilde{f}_{ij}$, i = 1, ..., q, j = 1, ..., n. The multiplication of two fuzzy numbers is calculated using Equation (6), while $d(\cdot, \cdot)$ is the distance between two fuzzy numbers determined by Formula (11). The distance calculation represents the total trade-off in the quantity of each criterion. Hence, the least distance value denotes the least trade-off between the two alternatives.

6. Calculation of the second level of fuzzy trade-off, which is the trade-off among the alternatives, is given by equation:

$$DFT2_{\widetilde{A}_{\alpha}} = \sum_{i=1}^{q} \left[d_{FTOR2}(\widetilde{A}_{\alpha}, \widetilde{A}_{i}) \right], \ \alpha = 1, \dots, q.$$

The degree of fuzzy trade-off *DFT*2 represents the sum of distances between one alternative and all the other alternatives in a fuzzy environment. The least value of *DFT*2 denotes the least value of compromise between the alternatives. Therefore, the best alternative in the fuzzy trade-off ranking contains the lowest value of *DFT*2 if *DFT*1 is the same.

4. Numerical Example: Personnel Selection Problem

Consider a numerical example of the personnel selection problem where five benefit criteria are considered in selecting one of three candidates, A_1 , A_2 and A_3 , for the post of system analysis engineer [30]. The criteria considered are stated as follows:

- 1. Emotional steadiness, Y_1 ;
- 2. Oral communication skill, *Y*₂;
- 3. Personality, *Y*₃;
- 4. Past experience, Y_4 ;
- 5. Self-confidence, Y_5 .

Here, the fuzzy trade-off ranking, fuzzy TOPSIS and fuzzy VIKOR methods are used to solve the personnel selection problem. Suppose the rating process of each alternative and the weight of each criterion are made by three DMs. The results of the rating evaluations are shown in Tables 3 and 4. The rating value is described by the linguistic terms expressed in the triangular fuzzy numbers as seen in Tables 1 and 2.

Table 3. Criteria weightage by decision-makers.

Criterion	DM_1	DM_2	DM_3
Y ₁	Н	Н	Н
Y_2	VH	VH	VH
Y_3	VH	Н	Н
Y_4	VH	VH	VH
Y_5	М	MH	MH

Criterion	A_1			A_2			A_3		
Cinterion	DM_1	DM_2	DM_3	DM_1	DM_2	DM_3	DM_1	DM_2	DM_3
Y ₁	MG	G	MG	G	G	MG	VG	G	F
Y_2	VG	VG	VG	MG	MG	MG	G	G	G
Y_3	G	G	G	F	G	G	VG	VG	G
Y_4	G	G	G	VG	VG	VG	VG	G	VG
Y_5	G	G	G	F	F	F	G	G	MG

Table 4. Alternatives ratings by decision-makers.

Formulae (1) and (2) are applied to the data in Tables 3 and 4, respectively, in order to find the average performance of the alternative and the average weight of each criterion. The fuzzy decision matrix of the problem is then given in Table 5.

Table 5. The fuzzy decision matrix for the personnel selection problem.

Weight	Υ̃ ₁ (0.7,0.9,1)	\widetilde{Y}_2 (0.9,1,1)	Υ̃ ₃ (0.77,0.93,1)	\widetilde{Y}_4 (0.9,1,1)	Υ ₅ (0.43,0.63,0.83)
\widetilde{A}_1 \widetilde{A}_2	(5.7,7.7,9.3)	(9,10,10)	(7,9,10)	(7,9,10)	(7,9,10)
	(6.3,8.3,9.7)	(5,7,9)	(5.7,7.7,9)	(9,10,10)	(3,5,7)
\widetilde{A}_3	(6.3,8,9)	(7,9,10)	(8.3,9.7,10)	(8.3,9.7,10)	(6.3,8.3,9.7)

The defuzzified decision matrix using Formula (12) is given in Table 6.

Weight	<i>Y</i> ₁ 0.875	<i>Y</i> ₂ 0.975	<i>Y</i> ₃ 0.908	<i>Y</i> ₄ 0.975	<i>Y</i> ₅ 0.630
A_1	7.60	9.75	8.75	8.75	8.75
A_2	8.15	7.00	7.53	9.75	5.00
A_3	7.83	8.75	9.43	9.42	8.15

Table 6. Defuzzified decision matrix.

This problem aims to maximize all the criteria. However, the conflicting situation arises since none of the candidates possessed the best in all criteria. More details can be seen in Table 6. According to Table 6, candidate A_3 is ranked second in criteria Y_1 , Y_2 , Y_4 and Y_5 . Meanwhile, candidate A_3 is ranked first in criterion Y_3 . Furthermore, candidate A_1 is ranked first out of two criteria, which are Y_2 and Y_5 , but ranked third in two other criteria, Y_1 and Y_4 . Meanwhile, candidate A_2 is ranked the best in two criteria, Y_1 and Y_4 , but the worst in three other criteria, which are Y_2 , Y_3 and Y_5 .

The normalized defuzzified decision matrix by the trade-off ranking method, Formula (13), is given in Table 7.

Table 7. Normalized defuzzified decision matrix by the trade-off ranking.

Weight	<i>Y</i> ₁ 0.201	<i>Y</i> ₂ 0.223	<i>Y</i> ₃ 0.208	<i>Y</i> ₄ 0.223	<i>Y</i> 5 0.144
A_1	0	1	0.64	0	1
A_2	1	0	0	1	0
<i>A</i> ₃	0.42	0.64	1	0.68	0.84

Referring to Table 7 and using Formula (14), the extreme solutions for the trade-off ranking method are determined. As an example, an alternative with the optimal value in criterion Y_5 is the fifth extreme solution for the problem, i.e., $A_5^* = \{0, 1, 0.64, 0, 1\}$ since $\max_{1 \le i \le 3} f_{i5} = 1$.

After calculating the data in Table 7, using Formulae (15) and (16), and the data in Table 5 with Formulae (17) and (18), the ranking by the trade-off method with defuzzification and the fuzzy trade-off ranking are given in Table 8. As can be observed in Table 8, the best candidate ranked by the fuzzy trade-off is candidate A_3 . In addition, it is also the best candidate ranked by the pre-defuzzification approach in the trade-off ranking method. Note that, even though candidate A_3 is only ranked first in one criterion, he/she is not ranked the worst in the other criteria. Thus, this candidate has the most balanced traits, i.e., the least compromise, out of all five criteria compared to A_1 and A_2 .

Table 8. Ranking by fuzzy trade-off.

Ranking	1	2	3
Fuzzy trade-off	A_3	A_1	A_2
Defuzzification	A_3	A_1	A_2

Table 9 shows the results of the fuzzy trade-off *DFT*1 and the defuzzification trade-off *DT*1. The indifference in the ranking by the trade-off method with defuzzification and the fuzzy trade-off ranking method is due to the small range of fuzziness in the triangular fuzzy numbers and small differences in the criteria ratings. The crisp values of the fuzzy numbers given in Table 6 significantly close to their middle values, b_{ij} , presented in Table 5. A graphical explanation for this statement is given in Figure 4.

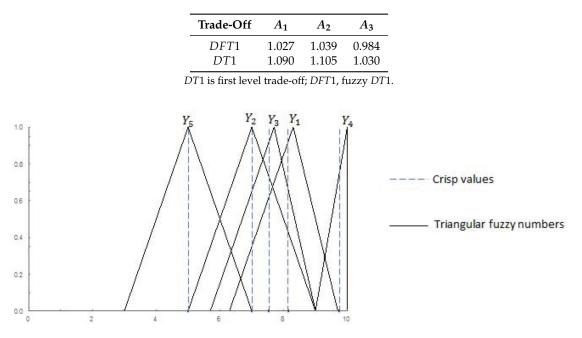


Figure 4. Triangular fuzzy numbers and their crisp values of each criterion for alternative A₂.

The triangular fuzzy numbers of each criterion for alternative A_2 and their respective crisp values are shown in Figure 4. As can be seen, the crisp values are situated close to the middle values of the triangular fuzzy numbers. Hence, there is a small difference in the *DFT*1 and *DT*1 values for each alternative and indifference in the ranking solutions. In the fuzzy MCDM problem, the final result is a crisp value since the MCDM method must provide a deterministic solution.

Next, consider the ranking by fuzzy VIKOR as given in Table 10. The fuzzy ranking $\{Rank\}_{\tilde{Q}}$ in the fuzzy VIKOR method gives a partial ranking since the first position in $\{Rank\}_{Q^b}$ is not confirmed (Step 5 in Section 2.4).

Ordering		1	2	3
$\{Rank\}_{Q^b}$		A_3	A_1	A_2
$\{Rank\}_{\widetilde{O}}$			A_1	A_2
Defuzzification	$\{Rank\}_Q$	A_3	A_1	A_2
	$\{Rank\}_S$			
	$\{Rank\}_R$	A_3	A_1	A_2

Table 10. Ranking by fuzzy VIKOR.

In the case of ranking by VIKOR defuzzification, the final decision is the set of compromise solutions $\{A_3, A_1, A_2\}$ (Step 8 in Section 2.4). Eventually, since there are only three options, the defuzzification ranking by VIKOR gives a set of solutions with all three options. The results obtained by the fuzzy VIKOR are given in Table 11.

		A_1	A_2	A_3
	S ^a	-1.49	-1.02	-1.42
\widetilde{S}	S^b	0.62	1.39	0.43
	S^c	3.25	4.01	2.85
	$\operatorname{Crisp}(S)$	0.75	1.44	0.57
	R^{a}	-0.18	0	-0.17
\widetilde{R}	R^b	0.33	0.6	0.2
	R^{c}	1	1	0.85
	$\operatorname{Crisp}(R)$	0.37	0.55	0.27
	Q^a	0	0.11	0.01
\widetilde{Q}	Q^b	0.066	0.24	0
	Q^c	0.095	0.18	0
	$\operatorname{Crisp}(Q)$	0.057	0.193	0.003

Table 11. Results by fuzzy VIKOR.

Next, the ranking by the fuzzy TOPSIS is given in Table 12. This method also identifies candidate A_3 as the best candidate.

Table 12. Ranking and results by fuzzy TOPSIS.

Ranking	1	2	3	
Kalikilig	A_3	A_1	A_2	
d^+	1.45	1.48	1.87	
d^{-}	3.93	3.95	3.52	
CC	0.731	0.728	0.653	

As can be seen from Table 12, alternative A_3 is the closest to the ideal solution ($d^+ = 1.45$). However, it is not the farthest from the anti-ideal solution ($d^- = 3.93$). In fact, the alternative farthest from the anti-ideal solution is A_1 ($d^- = 3.95$). It shows that the concept of the TOPSIS method, to have the best solution that is the closest to the ideal and the farthest from the anti-ideal solutions, is not realized in this conflicting multi-criteria problem.

Now, suppose the DM have changed their preferences towards each criterion. The new DM's preferences, presented by the linguistic variables, are given in Table 13. According to Table 1, as well as Formulae (2) and (12), the fuzzy and defuzzified weights associated with the new preferences are shown in Table 14.

Table 13. New criteria weightage by decision makers.

Criterion	DM_1	DM_2	DM_3
Y ₁	MH	Н	Н
Y_2	VL	L	VL
Y_3	ML	ML	ML
Y_4	Н	Н	VH
Y_5	L	VL	L

Table 14. New fuzzy and defuzzified weights.

\widetilde{Y}_j	\widetilde{Y}_1	\widetilde{Y}_2	\widetilde{Y}_3	\widetilde{Y}_4	\widetilde{Y}_5
$\widetilde{w}_j \\ w_j$	(0.63,0.83,0.97)	(0,0.03,0.17)	(0.1,0.3,0.5)	(0.77,0.93,1)	(0,0.07,0.23)
	0.82	0.06	0.3	0.91	0.09

As can be seen from Table 14, the DM now prefer criterion Y_1 (emotional steadiness) and criterion Y_4 (past experience) more than the other criteria. The results by each fuzzy MCDM method for the new criteria weights are given in Table 15.

MCDM Method	A_1	A_2	A_3
Fuzzy Trade-off			
DFT1	1.700	0.354	1.272
DT1	1.799	0.364	1.334
Fuzzy VIKOR			
Crisp(S)	0.662	0.411	0.357
Crisp(R)	0.405	0.276	0.253
\bar{Q}^a	0.007	0	0.016
Q^b	0.145	0.024	0
Q^c	0.188	0.045	0
Crisp(Q)	0.121	0.023	0.004
Fuzzy TOPSIS			
d^+	3.283	3.215	3.184
d^-	2.074	2.096	2.125
CC	0.387	0.395	0.400

Table 15. Results by the fuzzy MCDM methods with the new criteria weights.

From the results in Table 15, the best candidate by the fuzzy trade-off ranking method is candidate A_2 . Note that candidate A_2 is ranked the lowest with the previous criteria weights. The difference is related to DM's preferences. In the previous problem, DM's preferences towards each criterion are quite equal (Table 7). However, in the new weights problem, the DM prefer criteria Y_1 and Y_4 more than the others. According to Table 7, candidate A_2 possesses the best score in both criteria preferred by the DMs. Hence, it is now regarded as the best choice. In turn, the worst candidate is A_1 since this candidate is ranked the lowest in both criteria Y_1 and Y_4 .

Meanwhile, the fuzzy VIKOR method gives a set of compromise solutions $\{A_3, A_2, A_1\}$ as a final ranking result for the new weights case. As for the fuzzy TOPSIS, the best option for the new weights is the same as in the previous weights case, i.e., candidate A_3 . The difference now is in the results such that the alternative that is closer to the ideal solution (d^+) is also farther from the anti-ideal solution (d^-) .

5. Conclusions

A fuzzy trade-off ranking method for the fuzzy MCDM problem has been proposed. The approach has been utilised to find the best solution to the fuzzy conflicting multi-criteria problem. The fuzzy trade-off ranking method is able to capture the solution with the least compromise. It is also able to comprehend DM's preferences in a conflicting MCDM problem. The algorithm takes into account the position of an alternative with respect to the other alternatives. Therefore, in contrast to other techniques, the ranking analysis is nonlocal. The proposed methodology has been compared against two well known fuzzy methods, VIKOR and TOPSIS, in application to the personnel selection problem.

In contrast to the fuzzy trade-off ranking method, the fuzzy TOPSIS method is an individual performance method, where an alternative is only compared against the ideal/anti-ideal solutions, which are artificial solutions. Such a ranking calculation is the best for the MCDM problem, where an alternative that is close to the ideal solution is also far from the anti-ideal solution. However, in a conflicting MCDM problem, such an assumption is not always realized. The best solution that is

the closest to the ideal solution may not be the farthest from the anti-ideal solution. On the contrary, the fuzzy VIKOR gives a similar solution as the fuzzy trade-off ranking since the fuzzy VIKOR was also developed to tackle the conflicting MCDM problems. However, in some problems, as shown in the numerical example, the fuzzy VIKOR gives a set of compromise solutions rather than one single solution. In that matter, the DM still has to choose one solution out of the compromise set proposed by the fuzzy VIKOR method. In future work, the approach will be applied to a wider range of data including continuous, ordinal and categorical variables. More practical problems will be considered. Comparisons with other available ranking techniques are also needed. The final selection of the ranking method depends on the preferences of the Decision-Maker. Systematic comparison of the available techniques for different classes of problems should be valuable.

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